



# POWERFUL CONVERSATIONS IN CHAOTIC TIMES

In this time of unparalleled change and transition, we recognize that many of the clients we serve are challenged with spending freezes and budget cuts. Unfortunately, this often impacts the ability to invest in your people with opportunities for learning and development. We believe in the power of learning to help you navigate these times and as such want to make our best-selling programs more accessible to you and your teams.

We've created a series of 90-minute intensives for **Powerful Conversations in Chaotic Times**. They can be delivered virtually to your in-house team and at a cost which will make the most of your training funds.

There is no prerequisite for these intensives, so come as you are to explore the key concepts from our solutions and get practical tips for how to put them into practice immediately. And if you want more, we continue to offer our traditional workshops both on-site and virtually for your team, or in an open public forum, whenever you are ready.

No matter where you find yourself, we believe that the concepts we teach can help you face the uncertainty of today by focusing on the fundamentals of relatedness, agency and impact through conversations to connect. And, more importantly, they can help you do the same for others.

## Contact Us

To get in touch about bringing an intensive to your organization, please visit

[www.designedlearning.com](http://www.designedlearning.com) or call  
+1-248-701-5928.



## Conversations to Influence with Flawless Agreements

- Learn the fundamentals and structures to create flawless agreements.
- Create a list of critical things you want from others to do your best work.
- Hone the list using specific criteria to ensure the agreements you make are powerful and effective.

## Getting Unstuck In Conversations: 3 Steps for Handling Resistance

- Explore the direct and indirect forms of resistance in conversations.
- Understand what typically lies beneath the resistance and learn a technique to help deal with and manage it.
- Practice three steps to authentically and compassionately get unstuck.

## Accelerating Trust In Every Conversation

- Focus on connection before content and practicing putting into words what you are experiencing.
- Practice active listening skills to increase connection.
- Explore ways to surface doubts and concerns around the work you are about to do together.

## Shifting From Problem-Solver to Possibility-Thinker

- Discover why we are good at fixing symptoms and how by doing so we limit possibilities.
- Learn to identify root causes and shift the language to possibilities.
- Practice six specific steps to turn a problem into a possibility and identify possible actions to take.

## Powerful Conversations for Low-Trust Relationships

- Learn how to acknowledge low trust in work and personal relationships.
- Discover the three dimensions of trust and the data we have, or don't have, that has caused mistrust.
- Using a structured process, plan and practice having a conversation with a low-trust relationship.